



CPTA National Valuation & Legal Symposium

February 17 & 18, 2009

The Sutton Place Hotel
Royal Sutton Ballroom
955 Bay Street, Toronto, ON



CPTA National Valuation and Legal Symposium

Schedule – Tuesday, February 17, 2009

8:00 am *Registration and
Breakfast Buffet, Stop 33 Lounge*

8:50 am **Welcoming Remarks**
Mr. Brad Nixon, Ontario CPTA Chapter Chair

9:00 am **Keynote Speaker**
When is a purchase price not Market Value for Assessment Purposes?
Mr. David Lennhoff, Appraiser

10:15 am *Coffee Break*

10:30 am **Using the Classic Valuation Methodologies to Reduce Value in a Declining Market**
Mr. David Lennhoff, Appraiser

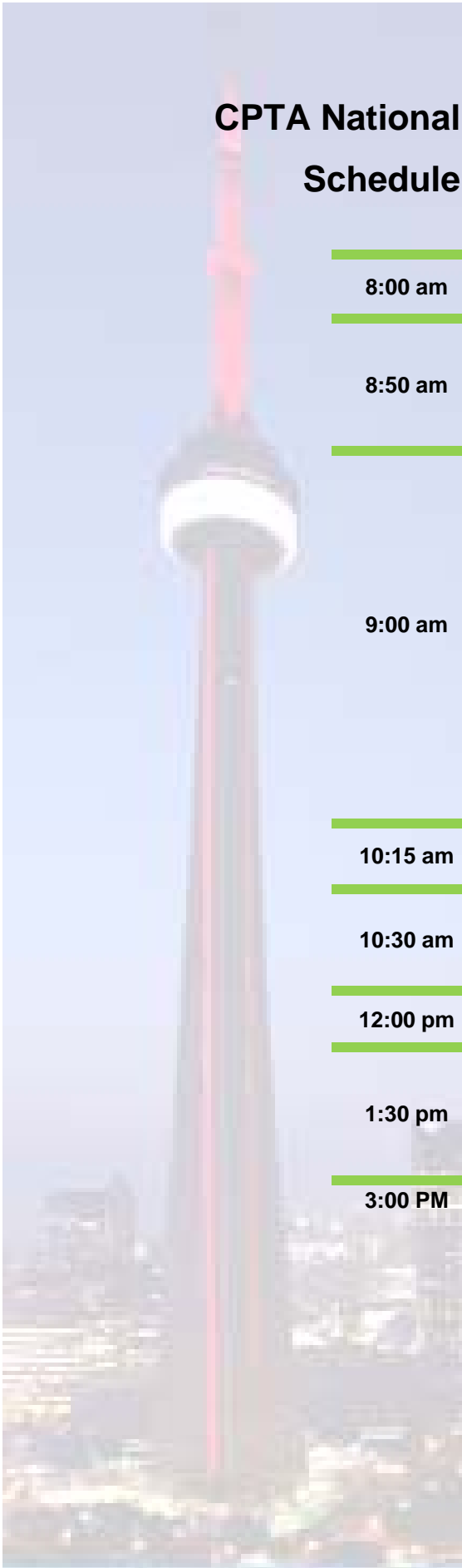
12:00 pm *LUNCH, Stop 33 Lounge*

1:00 pm **Negotiation Principles**
Dr. Bill Marcotte

2:15 pm *Coffee Break*

2:30 pm **Highest and Best Use: The Appraisal Foundation**
Moderator: Mr. Steven Longo, *Borden Ladner Gervais, LLP*
Mr. Jerry Kirkland, Appraiser
Mr. Jeff Climans, Market Analyst
Mr. Bob Lehman, Land Use Planner

4:30 pm – 7:00 pm **Cocktail Reception**
*The **Sutton Place Stop 33 Lounge** with its panoramic view of Toronto's spectacular skyline*



CPTA National Valuation and Legal Symposium Schedule – Wednesday, February 18, 2009

8:00 am Breakfast, Wellesley Room

8:50 am **Welcoming Remarks**

Mr. Brad Nixon, Ontario CPTA Chapter Chair

CROSS CANADA LEGAL UPDATE

Moderator: Mr. Jeff Cowan, WeirFoulds LLP

9:00 am *Mr. Michael Crosbie, McInnes Cooper, Newfoundland*
Mr. Gilles Fafard, De Grandpré Chait LLP, Quebec
Mr. Gil Ludwig, Wilson Laycraft, Alberta
Mr. James Mercury, Aikins, MacAulay & Thorvaldson, Manitoba
Mr. Jack Walker, Walker Poole Nixon, Ontario
Mr. Jim Fraser, Lawson Lundell LLP, British Columbia

10:15 am Coffee Break

10:30 am **CROSS CANADA LEGAL UPDATE *cont'd***

12:00 pm LUNCH, Wellesley Room

1:30 pm **MARKET TRENDS, RATES AND DEVELOPMENTS**

Mr. Sandy McNair, Altus Insite

3:00 PM **END OF SYMPOSIUM**

CPTA National Valuation and Legal Symposium February 17 and 18, 2009

GENERAL INFORMATION

REGISTRATION DEADLINE: FEBRUARY 6, 2009

Late fees will be charged after this date

**New
Pricing**

Registration Fees:

Members: **\$355 plus GST \$17.75 = \$372.75**
Non-members: **\$495 plus GST \$24.75 = \$519.75**

Fees include:

Two day seminar presentation
Conference Materials
Breakfast, lunch and coffee breaks each day
Monday Evening Cocktail Reception

Registration:

Angie DaCosta – Cushman & Wakefield
Telephone: 416-359-2582
Fax: 416-359-2377
Email: Angie.DaCosta@ca.cushwake.com

MAKE CHEQUES PAYABLE TO: CANADIAN PROPERTY TAX ASSOCIATION – ONTARIO CHAPTER

Please mail all cheques to:

Angie DaCosta
Cushman & Wakefield Property Tax Services
Paralegal Professional Corporation
33 Yonge Street, Suite 1000
Toronto, ON M5E 1S9

Hotel:

The Sutton Place Hotel
955 Bay Street, Toronto, Ontario

Reservations: 416-924-9221 or 1-866-378-8866

CPTA Room Rate of **\$155.00** plus taxes per night until
January 15, 2009

Additional rooms may be available after this date but are
not guaranteed