

# Richard Arezes

Partner

## Toronto

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## Practice Areas

Corporate & Commercial

Infrastructure/P3

Planning & Land Development

Real Property

Site Plans

Richard Arezes is a Partner in and the Co-Chair of the firm's Real Estate Practice Group. His practice focuses on all aspects of commercial real estate transactions, including land acquisitions and dispositions, development and financing.

Richard has acted for many different clients (including lenders, private and publicly traded corporations and municipalities) on a multitude of complex real estate transactions. Richard also specializes in corporate structuring for his clients including joint venture, partnership and co-ownership arrangements. Richard works closely with the internal real estate teams and in-house counsel to some of Canada's largest retail and commercial companies, assisting them with their real estate matters.

After obtaining a Honours Bachelor of Business Administration at Wilfrid Laurier University in 2005, Richard earned his J.D. degree from the University of Western Ontario in 2009. Prior to joining WeirFoulds, Richard was active in law school as a case worker for the Western Business Law Clinic where he provided information and services to small start-up and early stage businesses.

### Called to the Bar

- Ontario (2010)

### Education

- J.D., University of Western Ontario, 2009
- B.B.A. (Hons.), Wilfrid Laurier University, 2005

### Affiliations

- Ontario Bar Association

## WeirFoulds LLP

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## Significant Transactions

Acted for a client in the ongoing development of a master plan community comprised of a former brownfields site by a partnership of major Ontario developers.

Acted as lead counsel for a group of investment Funds, which all have a diverse investor pool, and assisted them in their acquisition, disposition, and financing of multi-family residential buildings across Ontario comprising approximately 250+ units.

Acted for Knightstone Capital Management Inc. ("Knightstone") through an affiliated entity, on its acquisition of the Sheraton Gateway Hotel located in Terminal 3 of Toronto Pearson International Airport (the "Hotel") from an affiliate of Marriott International Inc. (NASDAQ: MAR) ("Marriott") for approximately \$130 million and in connection with Knightstone's \$100 million securitized loan facility with Royal Bank of Canada – CMBS and its negotiation of hotel management and related operational agreements with Marriott.

Acted for Honeywell (NYSE:HON) in the acquisition by plan of arrangement of COM DEV International Ltd. (TSX:CDV), a leading satellite and space components provider of switches and multiplexers.

Acted for purchaser (publicly traded REIT) in connection with its purchase and financing (including mortgage assumptions) of a portfolio of 59 properties in Ontario for \$360M.

Acted for the lender in a \$16M financing secured over four properties located in Ontario which required the payout and discharge of two existing lenders as well as the negotiation and registration of postponements from two additional lenders in favour of our client.

Acquisition and financing of a portfolio of 16 industrial tenanted properties in Alberta and Ontario with a value of approximately \$70M for a REIT.

Acquisition and financing of Deerhurst Resort in Huntsville, Ontario, for Skyline Deerhurst Resort Inc.

\$65M loan financing of a portfolio of Canadian industrial properties with Wells Fargo Financial Corporation Canada.

Acted as part of a team on the acquisition of Le Meridien King Edward Hotel in downtown Toronto.