

John Pandell

Partner

Toronto

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Practice Areas

Corporate
Food & Beverage
Private Equity
Real Property
Shopping Centres
Site Plans

John Pandell is a corporate and commercial partner who provides advice on strategic corporate matters, including shareholder disputes and purchase and sales transactions. He has a leading practice in commercial real estate development acting on the purchase, sale and financing of retail, commercial and industrial properties. John has his MBA from Ivey School of Business.

John leads teams on all aspects of commercial real estate, primarily in the area of land acquisition and development, with an emphasis on big box retail for major clients, including Wal-Mart. He also has particular expertise advising clients on abortive real estate transactions.

John also combines his business background in advising companies on corporate matters, including shareholder/partner disputes, commercial agreements, the purchase and sale of businesses and the reorganization of companies.

John's real estate practice encompasses all types of real estate transactions, including the purchase, sale and financing of retail, commercial and industrial properties. He has negotiated and drafted all types of agreements, including agreements of purchase and sale, encroachment agreements, joint venture agreements, site plan agreements, cost sharing agreements, easement agreements, reciprocal easement and operating agreements and restrictive covenant agreements, in connection with the acquisition and development of properties throughout Ontario. John works with litigators on adversarial transactions to protect a client's rights, whether they be a vendor or purchaser. He works with environmental lawyers on the acquisition or sale of contaminated properties. He also works with bankruptcy and insolvency specialists with respect to the acquisition or sale of portfolios.

John's corporate practice involves working with tax counsel on corporate reorganizations and succession planning, including estate freezes and rollovers. He also works with M&A teams on major acquisition and divestitures drafting share and asset purchase agreements. He has particular expertise

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acting for shareholders and partners in adversarial disputes, including excising their rights and remedies under shareholders agreements, such as shotguns and rights of first refusal. John has experience structuring joint ventures, in particular, real estate and retail limited partnerships.

Called to the Bar	Education	Affiliations
<ul style="list-style-type: none">• Ontario (1988)	<ul style="list-style-type: none">• LL.B., University of Ottawa, 1986• M.B.A., University of Western Ontario, 1993• Two years undergraduate studies, University of Toronto, 1983	<ul style="list-style-type: none">• Law Society of Ontario• Canadian Bar Association

Significant Transactions

Team leader for Wal-Mart with respect to its purchase, development and expansion of big box stores throughout Ontario.

In a transaction valued at over \$1 billion, acted as lead lawyer to the Trustee who was responsible for overseeing the day to day management of CHUM Limited, a major television and radio broadcaster, during its acquisition by CTV Inc. and Rogers Broadcasting Limited, pending CRTC approval.

Advise architectural and engineering firms, Giffels and NORR, on corporate matters, including contracts, professional compliance and business acquisitions.

Acted for a major Canadian client in expanding its international operations by purchasing the U.S. assets of a company with over 500 employees operating out of over 20 States.

Represented a major cellular communications franchisee on the sale of its businesses back to the franchisor for \$20 million.

Professional Activities

- Former full time instructor, Bar Admission Course, Real Estate.
- Former leader of WeirFoulds Corporate team, comprised of the corporate, real estate and leasing groups.

Corporate Directorship

Former Director, CTV SportsNet Inc. (Cable Sports Channel).

Former Director, NetStar Communications Inc. (Cable Communications – TSN and Discovery Channel).

Director/President of The JK Corporation (Real Estate).

Speaking Engagements

- "*Directors' Liability - Crucial Concerns*", Fifth Annual Contemporary Legal Issues Conference: New Legal Products, New Legal Problems.